

## program outline

### HBDI



The HBDI is one of the world's leading thinking style assessment tools. It identifies people's preferred approach to emotional, analytical, structural and strategic thinking.

- *Better understanding of self & others* – understand one's own profile & understand how that profile compares to others and other occupations
- *Enhanced communication* – understand & predict the way different profiles might affect communication which leads to problems or to the enhancement of interpersonal relationships on the job
- *Career development* – increase potential for job fit, succession planning, decreased turnover.
- *Enhanced productivity through teamwork* - Apply thinking styles to shape sales and marketing strategies and improve team performance
- *Sales force* – improving relationships through understanding how the different thinking styles impact sales & negotiations.
- *Work climate for creativity* - Improve creativity and Innovation by creating effective R&D groups, task forces and other groups
- *Senior executives* – map thinking styles of senior management teams & understand how thinking styles can impact on culture, strategy development and leadership
- *Coaching* – improving managers ability to coach employees as well as creating 'whole brain' teams
- *Conflict resolution* – reduce conflict in the workplace by understanding & adapting to contrasting communication styles

We customise and tailor to your specific requirements. For more information please call us on 9844 2999 or e-mail [talkforce@talkforce.com.au](mailto:talkforce@talkforce.com.au).